

For Release:
Monday, January 31, 2011

Contact:
Timothy Smith (617) 726-7155
(tsmith@bostontrust.com)
Cheryl Kelly (AFSCME), (202) 429-1145
ckelly@afscme.org

INVESTORS ISSUE CALL FOR ANNUAL VOTE ON EXECUTIVE PAY

BOSTON, MA – January 31 – Today 39 institutional investors, representing more than \$830 billion in assets, issued a public call for companies to support an annual advisory vote on executive compensation in their spring proxy statements and for investors to vote for annual “Say on Pay” votes.

The Dodd-Frank Wall Street Reform and Consumer Protection Act calls for a mandatory Say on Pay vote at all 2011 annual meetings. At the same time, shareowners will also vote on the frequency of the vote to determine whether the vote should occur every one, two or three years.

The investor statement argues that an annual frequency vote for Say on Pay provides maximum accountability, is the standard in all other major markets and encourages companies to communicate effectively with shareowners.

A December Towers Watson poll found that a majority of surveyed companies favored annual Say on Pay votes. Companies that have issued their proxies to date have been split in their recommendations, largely favoring either annual or three year votes. During the first frequency vote last week at an S&P 500 company, Monsanto investors rejected management’s recommendation for a vote every three years, voting overwhelmingly for an annual advisory vote on executive compensation.

“Unchecked and unapproved CEO pay directly contributed to the financial crisis,” said Gerald W. McEntee, President of AFSCME, which was the first sponsor of a shareholder resolution promoting an advisory vote on pay. “Companies with problematic pay practices or a history of ignoring shareholders will be seeking fewer votes. That’s why shareowners need to vote for annual say on executive pay.”

Timothy Smith, Senior Vice President of Walden Asset Management stated, “This will be a unique proxy season on executive compensation. Addressing excesses and problems with executive compensation requires a vote each and every year rather than occasional accountability every three years. Say on Pay votes have already stimulated re-thinking by Board Compensation Committees on various perks and controversial pay formulas. The discipline of an annual vote will encourage Boards to be more responsive and accountable on compensation.”

Large institutional investors including CalPERS, the New York State Common Retirement Fund, NYCERS, F&C Asset Management (U.K.), Hermes (U.K.), the General Board of Pension and Health Benefits of the United Methodist Church, Calvert Asset Management, Pax World and Amalgamated Bank have signed the public statement in favor of an annual vote on executive

pay. The statement was coordinated by Walden Asset Management, AFSCME and the Treasurer's Office of the State of Connecticut

Influential proxy advisor Institutional Shareholder Services announced it will recommend that shareholders vote for the annual advisory votes, noting annual votes "provide the most consistent and clear communication channel for shareholder concerns about companies' executive pay programs."

Major mutual funds which have announced they will support the annual frequency and or whose proxy voting guidelines support an annual standard include Vanguard, State Street, Fidelity and Putnam.

The public statement as a whole follows.

PUBLIC STATEMENT ON ANNUAL SAY ON PAY

January 2011

As investors with a deep concern about executive pay, we are appealing to Boards of Directors to recommend an annual advisory vote on executive compensation and to investors to vote for the annual vote choice.

The Dodd-Frank Wall Street Reform and Consumer Protection Act, signed into law by the President Obama in July 2010, requires that public companies hold an advisory vote on executive pay (popularly known as "Say on Pay") in 2011 and that shareholders vote on whether future Say on Pay votes will be held annually, biennially or every three years.

Over the past several years, concerned shareowners, through letters and votes on shareholder resolutions, already have demonstrated clear support for an annual advisory vote on executive compensation. We believe that Boards of Directors should recommend an annual vote to shareowners and those investors should vote this proxy season for the annual Say on Pay choice.

We believe an annual vote on executive compensation is in the best interest of companies and their investors for a number of reasons.

1) Shareholders expect and are accustomed to annual accountability: Executive compensation is too important of an issue for only biennial or triennial consideration. Corporate governance best practice already supports an annual ratification of company auditors and the annual election of directors. Since the board compensation committee makes its decisions yearly regarding salary, discretionary bonuses, severance, etc., an annual shareholder vote is central to proper shareholder oversight. Also a routine positive vote on pay each year affirms to the board that it has presented a clear and convincing case to investors.

As investors we also believe shareholders would not find an annual compensation vote burdensome. Shareholders already vote each year on a number of issues, including election of directors and ratification of auditors. There have also been Say on Pay votes for several years, including hundreds of banks receiving TARP funds, and most investors have already set up a system whereby companies deserving extra attention on compensation matters are prioritized for

review and action. Investors also currently vote for the Board members on the Compensation Committee, discerning whether a No vote should be cast because of compensation concerns in a routine annual exercise.

Likewise, many companies have not found an annual advisory vote on compensation to be a burden but rather a routine process providing constructive dialogue with investors.

2) An annual advisory vote is widespread standard practice in countries that require such votes: Shareholders in Australia, France, The Netherlands, Norway, Spain, Sweden and the United Kingdom all vote annually on compensation matters. No other major developed country that provides for advisory votes on pay employs a biennial or triennial standard.

3) A biennial or triennial vote would result in less accountability and transparency: Companies that make less popular compensation decisions immediately after a biennial or triennial vote know that shareholders must wait two or three years to voice a corrective opinion.

Compensation is not a static process: The Compensation Committee makes some decisions every year, such as setting performance targets or awarding compensation that is not tied directly to performance (such as salaries, employment agreement approvals, discretionary bonuses, "golden hello's" and severance). There should be an opportunity to vote whenever the Compensation Committee has acted.

4) A number of companies have stated they feel an annual vote makes Say on Pay more routine: It allows regular feedback rather than waiting for 2 or 3 years to see if they "fixed" a problem investors identified.

5) A biennial or triennial vote might result in more adversarial shareholder action: If an advisory vote occurs only every two or three years, disenchanting shareholders would be unable to express their concerns annually regarding company pay practices and may have to rely on tools such as letter writing, the filing of shareholder resolutions and voting against compensation committee nominees in the off years.

Thus we urge company Boards to support an annual vote as best practice and investors to rally behind holding an Advisory Vote each year.

Timothy Smith
Senior Vice President
Walden Asset Management
One Beacon Street
Boston, MA 02108

George W. McEntee
President
AFSCME
1625 L Street, NW
Washington, DC 20036

Anne Simpson
Senior Portfolio Manager
CalPERS
400 Q St., Lincoln Plaza North
Sacramento, CA 95811

Thomas P. DiNapoli
New York State Comptroller
New York State Common
Retirement Fund
110 State Street, 15th floor
Albany, NY 12236

John Liu
New York City Comptroller
One Centre Street, Municipal Building
New York, NY 10007

Daniel F. Pedrotty
Director
AFL-CIO Office of Investment
815 16th Street, NW
Washington, DC 20006

Vidette Bullock Mixon
Director, Corporate Relations
General Board of Pension & Health Benefits
United Methodist Church
1901 Chestnut Avenue
Glenview, IL 60025

Elizabeth E. McGeveran
Senior Vice President
Governance & Sustainable Investment
F & C Asset Management
265 Franklin Street, #1600
Boston, MA 02110

Shelley Alpern
Director
ESG Research & Shareholder Advocacy
Trillium Asset Management
711 Atlantic Avenue
Boston, MA 02111

George Gay
Chief Executive Officer
First Affirmative Financial Network LLC
5475 Mark Dabling Blvd., Suite 108
Colorado Springs, CO 80918

Daniel Stranahan
Chair, Finance Committee
The Needmor Fund
2123 West Webster Avenue
Chicago, IL 60647

Denise L. Nappier
Treasurer
State of Connecticut
55 Elm Street
Hartford, CT 06106

Daniel P. Nielsen
Director
Socially Responsible Investment Svs
20 N. Wacker Drive, Suite 2000
Chicago, IL 60606

Susan Makos
Director of Social Responsibility
Mercy Investment Services
St. Louis, MO 63131

Steve Abrecht
Chair
SEIU Master Trust
11 Dupont Circle, Suite 900
Washington, DC 20036

Colin Melvin
Chief Executive Officer
Hermes Equity Ownership Services
Lloyd Chambers
1 Portsoken Street
London, UK E1 8HZ

Stephen Viederman
The Christopher Reynolds Foundation
135 East 83rd Street, 15A
New York, NY 10028

Lauren Webster
Chief Financial Officer
Tides Foundation
The Presideo
San Francisco, CA 94129

Scott Zdrazil
Director of Corporate Governance
275 Seventh Avenue
New York, NY 10001

Constance Brooks
Executive Director
Friends Fiduciary Corporation
1650 Arch Street, Suite 1904
Philadelphia, PA 19103

Sandra M. Wessel
Treasurer / Director Finance
The Home Missioners of America
P. O. Box 46518
Cincinnati, OH 45246

Charlotte Talbert
Executive Director
The Max and Anna Levinson Foundation
P. O. Box 6309
Santa Fe, NM 87502

Laura Berry
Executive Director
Interfaith Center on
Corporate Responsibility
475 Riverside Drive, Suite 1842
New York, NY 10115

Mike Lapham
Responsible Wealth Project Director
A project of United for a Fair Economy
29 Winter Street, 2nd floor
Boston, MA 02108

Michael Lent
Chief Investment Officer & Partner
VERIS Wealth Partners
90 Broad Street, 24th floor
New York, NY 10004

George Kohl
Senior Director
Communication Workers of America
501 Third Street, N.W.
Washington, DC 20001

D. Michael Langford
National President
Utility Workers Union of America, AFL-CIO
815 16th Street, N.W.,
Washington, DC 20006

Stu Dalheim
Director Shareholder Advocacy
Calvert Asset Management
4550 Montgomery Avenue
Bethesda, MD 20814

Rain Fried
President
Clean Yield Asset Management
16 Beaver Meadow Road
Norwich, VT 05055

Julie Gorte
SVP for Sustainable Investing
Pax World Management LLC
30 Penhallow Street
Portsmouth, NH 03801

Barbara Jennings, CSJ
Coordinator
Midwest Coalition for
Responsible Investment
6400 Minnesota Avenue
St. Louis, MO 63111

Lauren Campos
Director Shareholder Activities
The Nathan Cummings Foundation
475 10th Avenue
New York, NY 10018

Timothy Brennan
Treasurer & CFO
Unitarian Universalist Association
of Congregations
25 Beacon Street
Boston, MA 02108

Michele Sola
Director
Manhattan Country School
7 East 96th Street
New York, NY 10128

Sister Patricia O'Brien
Sisters of Notre Dame de Namur
351 Broadway
Everett, MA 02149

Dawn Wolfe
Associate Director
ESG Research
Boston Common Asset Management
84 State Street
Boston, MA 02110

Congregation Sisters of St. Agnes
Leadership Team
Fond du Lac, WI

Judy Bryon
Director
Northwest Coalition for
Responsible Investment
1216 NE 65th Street
Seattle, WA 98115

Steve O'Neil
Marianists International
211 East 43rd Street, Room 504
New York, NY 10017